



The Alliance Protected Lifetime Income Index Study
Texas Summary
March 29, 2019

This Protected Lifetime Income Index Study conducted for the Alliance for Lifetime Income shows non-retired Americans are making efforts to prepare for their retirement income needs, but many recognize they are falling short. The concern about retirement income affects a large majority of Americans.

The risk of this shortfall increases among younger Americans as fewer and fewer people have access to a pension. Not surprisingly then, concern about the shortfall is greater among younger people. Other factors, including income, assets and whether or not they have a source of protected lifetime income – either a pension or an annuity – all are associated with how well people feel they are preparing for their retirement income needs and the resulting sense of anxiety or confidence they feel about their situation.

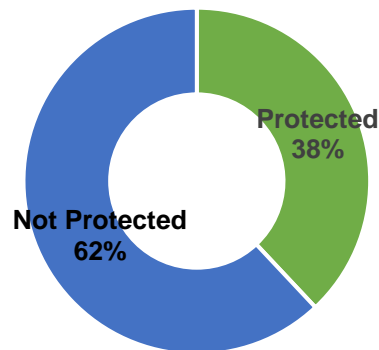
This summary highlights Protected Lifetime Income Index Study findings for the state of Texas (n=240).

- About half (48%) of Texans are *extremely or moderately concerned* about not having enough lifetime income
- Only about four in ten (43%) Texans expect their savings and sources of income will last their lifetime
- Anxiety over retirement among the non-retired: over half of not-yet-retired Texans (56%) are *extremely or moderately anxious* about their savings providing enough for them to live on in retirement and over two in ten (23%) feel *extremely anxious* about this
- Three in ten Texans (30%) have a source protected lifetime income in the form of a pension or an annuity
- Four in ten Texas retirees (41%) say they calculated the amount of money they would need each month before retiring (compared to 53% who have done so nationally); 35% of non-retiree Texans say they have done the same

Lifetime Retirement Income Protection

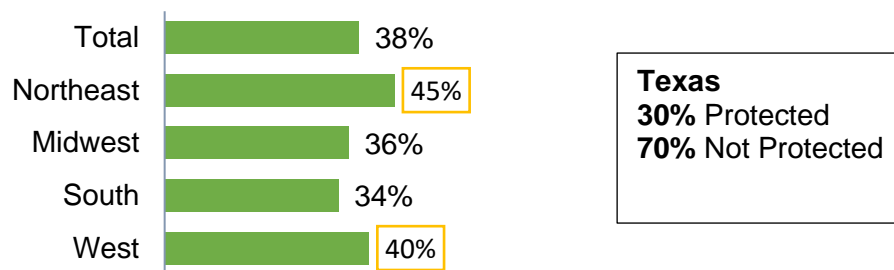
Only two out of five Americans (38%) have some protected retirement lifetime income – in the form of a pension or an annuity – in addition to whatever they are eligible to receive from Social Security.

Texas is lower with 30% Protected and 70% Not Protected.



Looking across all of the regions, people in the South are less likely to be protected than those in the Northeast or the West region.

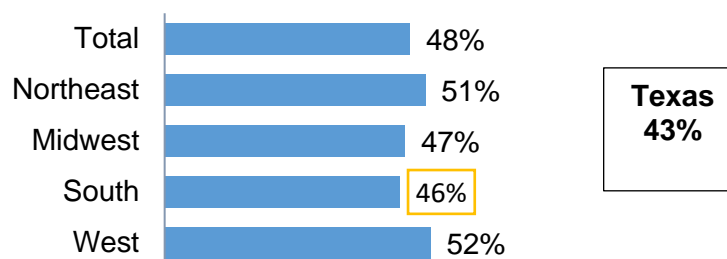
Percent with Source of Protected Income (By Region)



Expectations for Retirement Income

Just half of all Americans (48%) expect their savings to last their lifetime **and those in Texas are lower the rest of the country with 43% expecting their savings and sources of income will last their lifetime.** The South as a region is less likely to say this compared to those living in the West.

Percent Who Expect Their Retirement Savings to Last Their Lifetime (By Region)



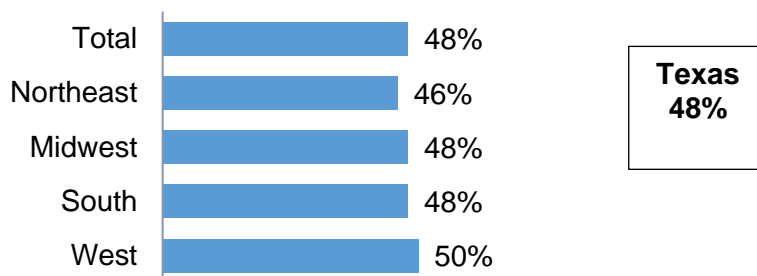
Having a source of protected income improves confidence that retirement income will last. Among Americans who are protected (with a pension or an annuity), 74% expect their savings to last their lifetime but that number declines to 33% among those who are not protected. This effect goes beyond what can be explained by age or asset differences.

Concerns

Not having a source of lifetime income is the greatest of half a dozen significant financial concerns among Texans. Those in Texas are similar to total Americans on these measures.

Percent Who Are Extremely or Moderately Concerned	Texas:
• Not having a source of lifetime income	49%
• Not having enough lifetime income	48%
• Not having enough assets	40%
• Not having a good retirement income plan	43%
• Not having the right types of investments	37%
• Not receiving good financial advice	36%

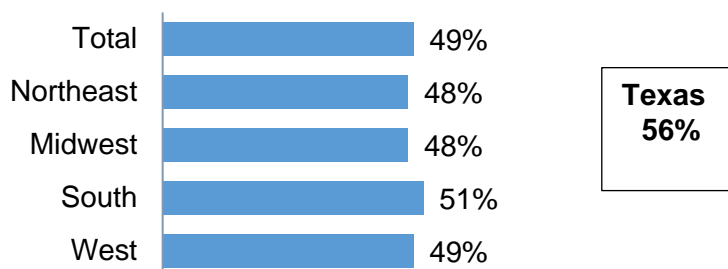
Percent Who Are Extremely or Moderately Concerned About Not Having Enough Lifetime Income (By Region)



These concerns are a good part of the reason most Americans have a sense of anxiety and uncertainty about their financial situation in retirement. Four out of five Americans who have not yet retired express some degree of anxiety that their savings will provide enough to live on in retirement, with one of five acutely anxious and half at least moderately anxious.

Over half of not-yet-retired Texans (56%) are extremely or moderately anxious about their savings providing enough for them to live on in retirement and over two in ten (23%) feel extremely anxious about this.

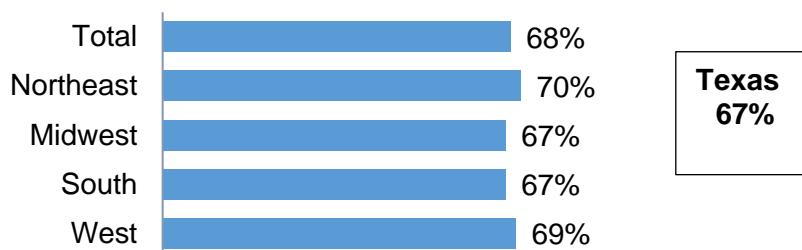
Proportion of Pre-Retirees Extremely or Moderately Anxious (By Region)



Planning for Retirement Income and Expenses

Seven in ten Americans (68%) assert they have thought about retirement income before retiring; a similar proportion (**67%**) of Texans have thought about where income would come from in retirement.

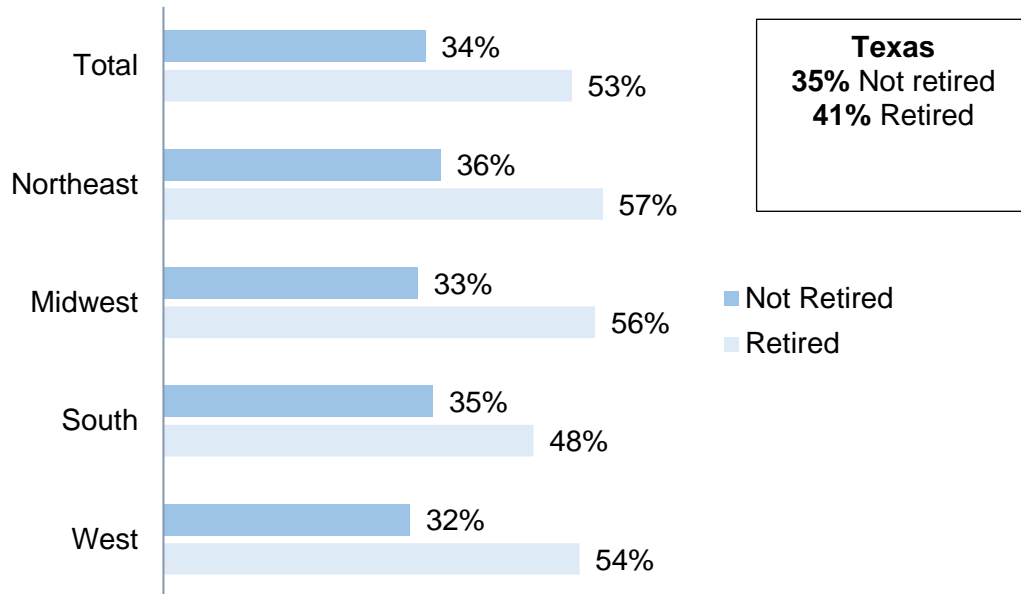
Proportion Who Have Thought About Where Income Would Come from in Retirement (By Region)



Fewer have made an attempt to calculate the expenses that they are likely to incur in retirement. Half of retirees assert that they calculated retirement expenses before they retired. One third of non-retirees have made the calculation.

Texas is lower than the nation overall with only 41% of Texas retirees saying they calculated the amount of money they would need each month before retiring; 35% of non-retirees say they have which is similar to the national number.

Percent who Calculated the Amount of Money Needed Monthly to Cover Expenses While Retired (By Region)



Methodology and Sample

This study is based on a quantitative, Census-balanced online study among a cross-section of 3,120 U.S. adults ages 25-74. Study results were weighted to correspond to the distribution of the U.S. adult population based on age, income, race, education and ethnicity. The study was conducted by Artemis Strategy Group, a DC based communications strategy research firm specializing in brand positioning and policy issues.

About the Alliance for Lifetime Income

The Alliance for Lifetime Income, based in Washington, D.C., is a nonprofit 501(c)(6) organization formed and supported by some of the nation's leading financial services organizations, to create awareness and educate Americans about the importance of protected lifetime income. The Alliance is focused on helping to educate Americans on the risk of outliving their savings so they can enjoy their retirement lives. The Alliance provides consumers and financial advisors with the educational resources, tools and insights they can use to build plans for protected retirement income. For more information about the Alliance, visit www.AllianceForLifetimeIncome.org.